Grow your circle. Grow your business.

Through its specially-curated events and activities happening alongside the exhibition. ZITF 2023 will provide attendees with access to quality contacts, content and communities.



ZITF International Business Conference - 26 April 2023

Typically ottracting around 1,000 delegates, the IBC is Zimbabwe's biggest commercial assembly. Its main purpose is to set the tone on how to leverage opportunities to stimulate economic growth and intrastructural development by facilitating a discourse between government, business leaders and other key economic stokeholders. Participants include the country's Presidium, senior government officials, foreign embassy representatives and captains of industry. To register for participation, email us on the sentities are sentitives. beauzitf.co.zw

ZITF Charity Golf Challenge - 27 April 2023

The golf tournament merges business and letsure exchanges away from the hive of activity in the exhibition holls. Players are able to make meaningful and lasting connections whilst refreshing and supporting a charitable cause. Some of the causes that have been supported by the 2TF Charity Golf. Challenge include. Ekuphamuleni Genatrics Home

- Khayelihle Children's Home Tsholatsho Flood Victims
- Ingutsheni Central Hospital
 Cyclone Idol Victim
 For more information on how to porticipate, contact us on golf@zitf.co.zw
- Esancteni Sothando
 Cyclone Idai Victims

57 April 2685



CONNECT AFRICA SYMPOSIUM

ZITF Diplomats Forum - 27 April 2023

Hosted in partnership with the Ministry of Foreign Affairs & International Trade, the ZITF Diplomats Forum brings together high-level delegates to discuss trade and investment opportunities in Zimbabwe. It also provides participating diplomats the opportunity to strengthen existing relations between Zimbabwe and its international allies. The forum takes the form of a multi-stakeholder dialogue facilitating economic and commercial exchanges between Zimbabwe and its strategic partners. For more information on how to participate, contact market@zitf.co.zw

Connect Africa Symposium - 27 April 2023

The Symposium is dedicated to bringing African political leaders, key economic players and investors together in discussing and sharing solutions to the socio-economic challenges across the African continent. It is a platform for various stakeholders to present their experiences, research and possible solutions to challenges in areas such as investment, education, governance and security which consequently lead into overall economic development. The ultimate goal of the event is to drive conversitions around have to create a prosperous African continent. To participate, contact zitfimktg@zitf.co.zw

Official Opening Ceremony - 28 April 2023

This is the main highlight of the show during which winners of the exhibition competition are announced and awarded prizes for their impressive exhibits in different categories of the week-long exhibition show. The ceremony is officiated by a high-profile guest, usually Zimbabwe's Head of State accompanied by the Head of State of a visiting country. Ultimately, the official opening ceremony spotlights the ZITF show as an essential event contributing positively wards trade, investment and tourism activity. For your invitation contact us on: gmsecratary@zltf.co.zw







expodesigns

Expodesigns has the knowledge, experience and drive to ensure that your brand stands out and your exhibition stand delivers the results you envisage.



True to our promise

Our team will delver on time, to spec, every time, all the time.



Full service

We offer a complete range of affordable options from shell scheme to designer and custom-built stands of all sizes, as well as an extensive range of exhibition furniture and infrastructure for transformation of large venues into more user-friendly spaces.



From conception to execution

By listening & understanding your objectives, we will gladly conceptualise a customised solution. As your single point of contact, Expedesigns covers the entire supply chain - from receipt of your requirements right up to the delivery of your exibition stand



We go above and beyond

The Expodesigns team will travel to any city in the country and beyond Zimbabwe's borders to provide our exhibition infrastructure services where they are needed.

A flexible approach

Clients profit from our versatile project management and the digitally arganised administration process, ensuring that you receive the flexibility you need in response to your exhibition presentation needs. Expodesigns is your trusted partner for exhibitions, trade show concepts, stand-building and events infrastructure

We lurnish your needs

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Through Expodesigns, we can also provide you with furniture, including: chairs, counters, tables, cupboards, showcases, brochure holders and lockable storerooms.









Let Us Help You

Put On



Adopt Game-changing brand-profiling strategies

We offer a wide range of advertising and promotional opportunities across our numerous customer touchpoints which will not only complement your marketing campaigns; but breakthrough the clutter. If you want to position your brand for guaranteed success, partner with us TODAY!





Advertising your products & services through our:

- · Website and social media pages
- Exhibition hall signage
- Conference and Golf Tournament functions
- Outdoor media
- Cotologue & Bulletin Publications

Contact marketing@zitf.co.zw to book your advertising space.

Sponsor the following during concurrent events to enjoy brand visibility benefits:

- · Corporate wear
- Delegate bags and goodies
- Lanyards
- · Tickets & Beoges
- WH I and Connectivity
 Refreshments for exhibitor
 lounges

Contact zitfmktg@zitf.co.zw for more information.

Partner with us by providing:

- · Print, electronic & online media
- · Excursions & city tours
- Entertainment
- Shuttle & Transport Services
- Accommodation

Contact marketing@zitf.co.zw for more information

Other Services

Exhibitor Lounges

5 out of the 6 halls have exhibitor lounges which provide a quiet area to get away from the hustle and bustle of the expo. Teas and coffees are provided in a clean and comfortable environment. Sponsorship opportunities are available; you con sponsor refreshments, Wi-Fi and have your branding displayed in strategic positions in the room.

For more information contact us on: marketing@zitf.co.zw

Networking Zones

These are dotted around the exhibition halls, providing the perfect place for you to rest between stand visits as well as providing a place for you to engage in meaningful business exchange.

Venue hire

If you would like to host a cocktail, conference, product launch, workshop or any other corporate function on the sidelines of 21TF-2023, please do not hesitate to contact us on logadmin@zitf.co.zw

Gain Brand Recognition

Some Interesting Facts About The Host City Did You Know?

- Affectionately referred to as the City of Kings and Queens, Bulawayo is of the geographical centre and economic hub of three provinces: Matebeleland North, Matebeleland South and the Bulawayo Metropolitan Province. It is also Zimbabwe's principal industrial hub.
- Strategically located at the centre of the SADC region, the city houses and of the region's biggest railway companies (NR2), which oversees an extensive rail network connecting Botswana, South Africa and Zambia.
- Bulawayo is surrounded by mining activities of numerous minarats significant of which is gold, offering investors mineral beneficiation opportunities.
- Bulawayo is also known for its lovely architecture, rich heritage and cultural diversity. The city offers numerous tourist attactions and things to do after a full day at the exhibition.

ZITF 2023 EXPODIARY

TUE - THU 25 - 27 APRIL	Exclusive Business Days ZITF Hosted Buyer Programme	
WED 26 APRIL	ZITF International Business Conference	1
THU 27 APRIL	ZITF Charity Golf Challenge CZI/ZITF Monufacturors Breakfast Meeting Connect Africa Symposium Diplomats Forum	
FRI 28 APREL	ZNCC Business Luncheon Official Opening Ceremony	
FRI - SAT 28 - 29	Public Days Public Entertainment Programme	-245

ZITF 2023 is organised and hosted by;

The Zimbabwe International Trade Fair Company

Zimbabwe International Exhibition Centre P.O.Famona, Bulawaya, Zimbabwe Tet (+263-29) 2884 911-6 Fax: (+263-29) 2884 921

VOIP. +263-86-77000460 Email: zitfmktggszitf.co.zw Website: www.zitf.co.zw



2023 BUT

Did you know?

Exhibitions are the only marketing medium that brings qualified buyers and suppliers together for face-to-face interaction.



Zimbobwe International Trade Fair Multi-sectoral International Exhibition 25 - 29 April 2023



Mining, Engineering and Transport EXDO

28 - 30 June 2023



Africa Infrastructure & Built Environment Conference & Exhibition





CLIMATE CHANGE Climate Change Conference CONFERENCE 5 - 6 October 2023

The Zimbabwe International Trade Fair is recognised by the following bodies and organisations

Ministry of Industry & Commerce, Ministry of Foreign Affairs & International Trade, Ministry of Finance & Economic Development, Confederation of Zimbabwe Industries (CZI), Zimtrade, Zimbabwe National Chamber of Commerce (ZNCC), Zimbabwe investment & Development Agency (ZIDA), Zimbabwe Tourism Authority (ZTA), Zimbabwe Council of Tourism, Bulawayo Agricultural Society, City of Bulawayo





CONTINUOUS INNOVATION, GLOBAL COMPETITIVENESS

ZIMBABWE INTERNATIONAL EXHIBITION CENTRE 2005

THE FUTURE ILLUMINATED

ZITF 2022 was premised on laying the foundation for the process of rebuilding and recalibrating the future of business and reinventing processes in a post-disrupted world. As we look forward, the hyper-connected world brings with it a new era of opportunities for industrial and economic growth. Economic players worldwide must therefore heed the call to invest in the innovation economy as a conduit to unlocking sustainable value from the global economy.

ZITF 2023: Spotlighting Innovative Ideas

"Continuous Innovation, Global Competitiveness." The theme is apt as it posits innovation as the driving force, which will push our society into the future where new ideas are increasingly becoming the currency of achieving success. ZITF 2023 is taking place in the epoch of the Fourth Industrial Revolution (4iR) which represents changes in work, everyday life and relationships with innovation and technological advancements at the heart of it all Consequently, economic mobility and impactful entrepreneurship will be key indicators of a positive trajectory In this revolution while and global sustainable confidence competitiveness are the ultimate end goals.

2ITF 2023 is undoubtedly the ideal platform to position for global competitive through innovation exploration and information interchange for economic visionaries determined to make a difference through entrepreneurship, intrapreneurship and positively disruptive economic development contributions in their various fields.

> Ready to make your mark? Take part in this multidimensional show to find out how you can leverage apportunities to regain your business confidence and give your organisation a competitive edge!

> > Tap into the Innovation economy and broaden your global reach

Hy to the Major. Victoria Falls

Exhibitor Stats



were satisfied that their participation objectives were met

Top Reasons for Participation

 exhibited to promote their brands
 participated to develop new markets
 exhibited to establish new contracts
 exhibited to introduce a new product/service



85%

felt that their fields of interest were well represented at the show

2022 Top Reasons for Visiting

attended to look for new ideas and business opportunities

Visitor Stats

attended to network with industry peers and make new contacts

attended as part of their vendor/supplier managemont strategy

attended to identify new products

TAKE A STAND FOR YOUR BUSINESS

WHY TAKE PART?

Get a bird's eye view of the local and international competition in

Learn more about mitigating supply chain and market risks for

Organise strategic meetings with potential partners

Build business connections through knowledge-sharing activities to understand the innovations and technological advancements needed to penetrate the

Access a diverse range of

Leverage the networking opportunities to build strategic and sustainable trade, investment and marketing patherships.

WHO CAN TAKE PART?

Give your business a competitive edge by taking part in

The multi-sectoral exhibition targets the following sectors:

- - - - Publishers print and digital
 Renovation specialists and
 - Incentives, Conferences,

Get Noticed

Showcase your products/services to a captive audience of over 62 000 buyers, public, and business

HOW TO VISIT ZITF 2023

To enjoy FREE entry during business days:



Pre-register online via our website www.zitf.co.zw



Produce a completed Business Invitation Ticket which is available from the Marketing and PR Department at the ZITF Offices or from a participating exhibitor.

Opening Times: 9am - 5pm Contact: marketing@zitf.co.zw

WHY TRADE WITH ZIMBABWE?

Zimbabwe is enriched with:

- A heterogeneous economic system
- A highly skilled and globally competitive labour force
- An abundance of essential natural and mineral resources
- A favourable climate for a diverse range of sustainable enterprises
- Access to global markets (SADC, COMESA, ACP, EU Convention, WTO)



Bringing a whole new light...across Multiple Trade Sectors

2(TF is the quintessential multi-sector trade-show allowing local and international participants to test, explore and optimise both inbound and outbound trade opportunities across diverse sectors particularly through the following, industry-specific exhibitions which are co-located within the 2)TF



Scholastica is Zimbabwe's leading education, careers, and training exporthal supports the sector to become an industry solutions provider. This year's exportings together institutions, career consultants, industry experts, continuous development professionals and students to adopt innovativeness, critical and creative thicking, and an entrepreneurial mindset.



A'sambeni provides a focused platform for the display of and sharing ideas on the latest trends, products and solutions for each industry segment, including, destinations, hotels & ladges, travel & mobility, activities & attractions, meeting venues, incentive travel, conference and events consultancy, business travel, and laisure & autrure travel.



Utilim8 Home is the go-to exhibition for anyone passionate about and ar providing that new look to interior design, renovation or construction projects in a new era. The expo showcases an array of futures and finishings for comfortable indoor living as well as modern construction methods and materials.



Pakprint is the premier printing and packaging expo that connects printing and packaging specifiers and buyers with the suppliers, new materials and formats and the expert knowledge to create the future of their brand's printing and packaging needs. Pakprint 2023 will focus on promoting efficiency, waste reduction, recycling and eco-friendly production.

Early Bird Special

Take advantage of our early bird booking discounts. Discount is offered on full payment of the stand.

The Bulawayo Agricultural Show

The Bulawayo Agricultural Show takes place annually concurrent to the THE THE year's edition will provide an interactive platform for sharing knowledge and ideas on advancing innovation and optication development. The show will feature displays by commercial & non-commercial formers showcasing livestock, crop produce on well on fully and vogetables as well as cutting edge innovations products and services such as agri-tech solutions. It also incorporates how be believe displays and school projects for juniors.

To participate contact byoagricsoc@netconnect.co.zw







Incorporating A'Sambeni, Pakprint, Scholastica, Ultim8 Home P.O. Famona, Bulawayo, Zimbabwe - Tel: (+263-9) 884911-5 - Fax: (+263-9) 884921 e-mail Bookings: zitf@zitf.co.zw/coordinator2@zitf.co.zw - Website: http://www.zitf.co.zw

EXPRESSION OF INTEREST – FOREIGN EXHIBITORS

A. ALL EXHIBITORS PLEASE COMPLETE ALL THE FOLLOWING DETAILS (MANDATORY):

VAT REGISTRATION NUM	BER: B	P No. Govt Vendor r	no. Purchase Order				
Dealer/Wholesaler Manuf							
Chief Executive:	First Name:	Surname:					
Dr/Mr/Mrs/Miss/Ms*		Position:					
Contact person:	First Name:	Surname:					
Mr/Mrs/Miss/Ms*		Position:	a setting of the set of the set of the set of the set				
Street address:		City:	Postal code: Foreign only.				
Province: Foreign only.		Country: Foreign only					
Postal address:	City	Transference and	Postal code: Foreign only.				
Telephone:	Mob		Fax:				
Country Area Subscriber		Country Provider Subscriber	Country Area Subscriber				
	this information to: <i>service p</i> m/Contract I accept the Rules	and Regulations relating to the h	Skype: rs nobody before ZITF 2023 (tick approved groups) ire of sites and consider this document legally binding.				
	Print N	2000	Date:				

1. Charge	- EXTERNAL sp		2						
1	2		3		4		5	6	7
Stand size	m ² rate: <i>basic:</i> <i>space only</i> excl. 15% VAT		m ² rate: <i>basic</i> +modular stand excl. 15% VAT		nd modular stand +		Stand size	m² rate 15%V	Dimensions requested
9 - 36 m ²	US\$115		US\$152		US\$163		25 - 100 m ²	US\$55	m x m
37 - 100 m ²	US\$112		US\$145		US\$155		101 - 200 m ²	US\$52	m xm
101 - 200 m ²	US\$108		US\$140		US\$151		201 - 300 m ²	U\$\$50	m xm
201 - 400 m ²	US\$105		US\$137		US\$147		301 - 400 m ²	US\$49	m xm
401 m ² and above	US\$100		US\$133		US\$143		401 m ² and above	US\$48	m x m

C. I/WE CHOOSE THE FOLLOWING STAND SIZE (MANDATORY)

	Available Stand Sizes in HALLS								
	3 x 3	6 x 3	9 x 3	12 x 3	18 x 3	6 x 6	9 x 6	12 x 6	Custom size (if available): min. 3m x 3m =9m ² :
[9m² 🗌	18m ²	27m ²	36m ²	54m ²	36m ²	54m ²	72m ²	m xm

D. I/WE CHOOSE THE FOLLOWING STAND POSITION (OPTIONAL)

		 1	
В	A	A = row stand: 1 side open = basic	C = end stand: 3 sides open = basic + 7.5% (min. area - 6m x 6 =-36m ²)
в	A	B = corner: 2 sides open = basic + 5%	D = island stand: 4 sides open = basic + 10% (min. area - 6m x 6m =-36m ²)

Above placings and charges will apply only if the exhibitor specifically requests a guaranteed position. Solid lines = panels - Dotted lines = open

E. I/We understand that ZITF Management reserves the right to place my/our exhibit in the appropriate product grouping and that no sales are allowed from any of the stands. PLEASE TICK THE APPROPRIATE PRODUCT GROUP (MANDATORY)

1	ASAMBENI (Business Tourism)		16	Clothing, Textiles, Haberdashery, Upholstery, Production Machinery & Eq		31	Health: Services, Non-Pharmaceutical Products, Medical Aid Societies	
2	PAKPRINT (Printing, Publishing & Stationery, Packaging, Labelling, Bottling)		17	ICT, Office Equipment, Audio-Visual Eq, Hi- Tech, Telecommunications		32	Hydraulics and Lifting Equipment	
3	SCHOLASTICA (Education, Training, Consultancy)		18	Consumer Goods, Gift items, Jewellery, Accessories		33	Industrial chemicals, Cleaning Materials & Equipment	
4	ULTIM8 HOME (Building, Construction,		19	Cosmetics, Toiletries, Hairdressing		34	Instrumentation	
-	Hardware, Interior Decorating)	-	20	Distributors and Wholesalers		35	Light and Heavy Engineering, Tools	
5	Advertising, Graphic Arts, Industrial Design		21	Ecology, Conservation and Greening: Waste Mgmnt, Rehabilitation, Recycling		36	Media	
6	Agricultural produce, Arboriculture, Horticulture, Fisheries		22	Electrical Engineering, Household Equipment		37	Mining, Mineral Processing, Geology	
7	Agricultural & Irrigation Equipment, Water Engineering		23	Electronics not covered in 17		38	Pharmaceuticals, Medical, Laboratory & Scientific Products, Instruments/Eq	
8	Arts & Crafts		24	Energy (Electric, Hydro, Solar Thermal, Wind)		39	Plastics, Rubber	
9	Automation		25	Event Management: Exhibitions,	-	40	Provenskie Faulan ant	_
10	Automotive, Garage Equipment		25	Conferences, Congresses, Meetings		40	Pneumatic Equipment	
11	Business Services: Management (Business, Property), Clearing & Forwarding, Courier, Consultancy, Insurance, Sub-contracting.		26	Finance: Banking, Franchising, Investment, Securitles		41	Public Services (Govt): Administration, Culture, Health, Conservation, Education & Training, Medical	
12	Chemicals, Pharmaceuticals		27	Food, Food Processing, Beverages, Catering and Equipment		42	Refrigeration, Air-conditioning, Heating	
13	Children's Goods		28	Footwear, Leather Goods		43	Religious, Social Organisations, Services	
14	Civic Representation (Local Government)		29	Furniture, Wood Products		44	Security: Manpower, Systems, Products	
	Civil Engineering and Construction not covered	_	-		_		Transport: Aviation, Boating, Bicycles,	_

See below for payment arrangements and timelines applicable during ZITF 2023.

F. STAND DESCRIPTION

Basic stand: Modular stands: (in Halls only)

External stands:

space only with one 15 amp power outlet (both in Halls and on External space) constructed of 2.5m high white panels, carpet tiles, 1 x blue fascia with name and stand number in white vinyl; 150W spotlights (minimum 2) and 1 x 15 amp power socket. Furniture in 4. consists of 2 chairs and 1 round table. All exhibitors who book space of 18m² or less in halls shall use the modular stand as in column 3 in the table above. May be on grass, gravel, paving, concrete. Supplied with 1 x 15amp power outlet.

G. BOOKING GUIDELINES

Steps to	follow:
a.	Decide on amount of space required (Items 1. or 2.)
b.	Decide on dimensions (Item 3.)
с.	Decide on stand position (Item 4.)
d.	Complete Expression of Interest (separate page)
e.	Pay at least 50% deposit into ZITF account as in Item 6 to secure the booking.
f.	Scan & email Proof of Payment stamped by the bank to <u>zitf@zitf.co.zw</u> Of fax to (+263 9 884921, with clear depositor details)

H. PLACEMENT OF PRODUCT GROUPS IN HALLS (PROVISIONAL)

HALL 1: International and Zimbabwe: Agriculture, Automotive, Electrics, Light/Heavy Industry, Mining; ULTIM8 HOME – Home improvements, Furniture, Interior Décor, Construction.

HALL 2A: Zimbabwe: Civic organisations, local government and Rural District Councils.

HALL 3: International and Zimbabwe: A'SAMBENI (Business Tourism), SCHOLASTICA (Education, Training, Consultancy), HALL 4: International and Zimbabwe: PAKPRINT (packaging and printing), Plastics, Stationery, Business Services, Consumer Goods, Chemicals, Health-related exhibits, Insurance, Medical Aid, Pharmaceuticals, non-Manufacturing, IT/Hi-tech, Electronics; Clothing/Textiles, Leather ware/Footwear Cosmetics, Toiletries.

HALL 5: Zimbabwe

EXTERNAL SITES: International and Zimbabwe: Agriculture, Automotive, Light/Heavy Industry, Leisure, Mining.

I. PAYMENT INSTRUCTIONS

Payment in US\$ into the f	ollowing account:	A SHOLE AND A SHORE A S
Name: ZITF	Account number: 9140000929041 (USD)	SWIFT Code: SBICZWHX
Bank: Stanbic Bank	Address: 11 Plumtree Road, Belmont,	Belmont Branch Code: 1010
	Bulawayo	

J. PLEASE NOTE

a. <u>Until 15 February 2023</u> To secure a stand the non-refundable 50% of the rental fee *plus the full* VAT component SHALL be paid within 1 week from the date of booking.

<u>From 16 February 2023 onwards</u>: the deposit SHALL be paid within 3 working days from the day of booking. Stands shall not be allocated until this deposit has been received within the stipulated times.

Exhibitors should check if the stand is still available before making payment as all space is sold on a first come first served basis. The booking form shall be read in conjunction with the Rules and Regulations pertaining to the hire of sites, specifically clauses 2, 23 and 27.

b. The remainder of the rental shall be paid by 31 March 2023. Neither Exhibitors nor their contractors will be given access to their stand, nor will any stand building be undertaken, if ZITF has not received the full payment.

c. All unpaid or partially paid rentals will increase by 20% on 31 March 2023.

ZITF is affiliated to



See Section B above for stand size and placement choices applicable during ZITF 2023.